

## Sr. Analyst International Forecasting

Job ID  
REQ-10075661  
апр 20, 2026  
Индия

### Сводка

We're looking for a skilled professional with 3.5 to 6 years of hands-on experience in forecasting and data-driven decision making. Support and facilitate data enabled decision making for Novartis internal customers by providing and communicating qualitative and quantitative analytics. This role will work directly with internal stakeholder and reports to forecasting Lead.

### About the Role

#### Key Responsibilities:

- Create and deliver Forecasting solutions to Novartis Internal Customers as per Scope.
- Support data enabled decision making by providing qualitative and quantitative analytics. Drive design and enhancement of existing services / deliverables (quality, productivity, value)
- Closely interface with customers to understand and convert business requirements into solutions
- Provide appropriate documentation and communication throughout the delivery of services
- Support in creation and maintenance of knowledge repositories, SOPs, quality checklists
- Participate, lead and design various knowledge sharing sessions, training sessions. Build and Support in Functional and Organizational business objectives and strategy

#### Essential Requirements:

- Education: Pharma / Science /Engineering /Math / Statistics with post-graduation. Experience: 3.5 to 6 Years.
- Advanced Excel, PowerPoint is must. Business Intelligence Tools/ VBA/ Python/ R/ JS good to have. Basic knowledge of statistics and its use in forecasting. Forecasting Experience : Epi based Forecasting for Inline, Pipeline and BD&L Products/ Brands. Trend Based Forecasting Experience,
- Experience supporting multiple markets including Region and countries. Deeper understanding disease and Therapy Area and its application to forecast
- Experience in managing data and drive quantitative analytics to generate insights. Application of [EU5, China] Market Access, Healthcare and Pricing policies
- Deep understanding of Secondary Research support / validate assumptions. Expertise in handling datasets - IQVIA, Evaluate, IPD, Kantar, DRG et al.

#### Desirable requirements:

- Effective forecast story boarding, capturing key insights backed by relevant. Data and Quantitative Analytics, Business Analysis and Analog Analysis
- Supporting team in proposal writing and managing complex business problems. Train / mentor / guide junior members in the team

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Дивизион  
International  
Business Unit  
Marketing  
Место  
Индия  
Сайт  
Hyderabad (Office)  
Company / Legal Entity  
IN10 (FCRS = IN010) Novartis Healthcare Private Limited  
Functional Area  
Маркетинг  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

### **Accessibility and accommodation**

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.india@novartis.com](mailto:diversityandincl.india@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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