

## Senior Market Access Manager

Job ID  
REQ-10073365  
мар 10, 2026  
Австралия

### Сводка

Novartis is a leading global pharmaceutical and healthcare company committed to improving and extending people's lives. Building on more than 250 years of scientific heritage, Novartis combines advanced medical science with innovative technology to develop and deliver medicines and healthcare solutions that address serious disease and unmet patient needs.

Supported by a strong pipeline, Novartis continues to bring innovative treatments to patients and healthcare systems worldwide. To help enable timely and sustainable access to these therapies, Novartis is seeking a Senior Market Access Manager within the Value and Access function.

### About the Role

- Implements strategies at a country level, contributes to the timely listings and contract renewals for Novartis brands.
- Interprets payer research results to develop solid insights on explicit and implicit needs of the payers. Leveraging payer's environment knowledge to develop optimal brand pricing and market positioning.
- Delivers high quality, impactful product listing agreements and develops negotiation strategies in collaboration with the Health Policy and Access Team.
- Manage cross functional teams in the development and submission of evidence dossiers to HTA and / or P&R bodies.
- You will have developed expertise on local decision-making processes and uses your expertise to develop innovative pricing and reimbursement models.
- Provides pricing input to launch sequencing and monitoring, with country and region, via governance bodies.

### What you will bring to the role:

- Tertiary qualifications in Pharmacy, Health Science or Economics and an advantage would be Post Graduate qualifications in a relevant area.
- Project Management in developing health economic models and conducting evidence generation projects to support HTA's.
- In-depth knowledge of the pharmaceutical market in ANZ, the PBS and industry landscape
- Outstanding communication skills are essential.
- Demonstrated ability to manage several different projects and priorities, as required.
- Experience in the analysis and interpretation of data, including report writing, is essential.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.  
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Дивизион  
International  
Business Unit  
General Management  
Место  
Австралия  
Сайт  
New South Wales (NSW)  
Company / Legal Entity  
AU04 (FCRS = AU004) AU Pharma Pty Ltd  
Functional Area  
Market Access  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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