

## (高级) 地区经理

Job ID

REQ-10087478

сен 08, 2026

Китай

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### Сводка

关于此角色：

我们正在寻找一名（高级）地区经理。您的工作将监督、辅导与带领区域医药代表团队开展产品的学术推广，以及高效的跨部门合作以推动品牌战略在区域内的实施，最终让患者受益！这个岗位将直接向大区经理汇报。

### About the Role

主要职责：

- 负责辖区业务发展及团队管理，带领团队依法依规开展药品信息传递和学术沟通；
- 确保业务活动符合国家法律法规及公司合规要求。
- 通过业务规划、团队辅导、绩效管理和跨职能协作推动区域业务发展；
- 持续提升团队专业能力和执行质量。
- 培养和发展人才，建设高敬业度团队；
- 践行诺华“求知、赋能、诚信、激发”的价值观，发挥影响力、赋能团队成长；
- 为患者创造更大价值。

对多元化和包容性/平等就业机会的承诺：

诺华致力于为我们所服务的患者和社区建立一个优秀、包容的工作环境和多元化的团队。

基本要求：

- 需符合医药代表备案管理规定的专业与学历，以及从业资格要求
- 大学本科及以上学历
- 良好的英语听说读写能力
- 3年以上制药行业相关经验，1年以上管理经验
- 出色的团队管理/领导能力。合规意识强

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Дивизион

International

Business Unit

Sales

Место

Китай

Сайт

Changsha (Hunan Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Продажи

Job Type

Full time

Employment Type

Regular (Sales Manager)

Shift Work

No

## Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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