NOVARTIS

# Director, Strategy Engagement Lead

Job ID
REQ-10086290
Авг. 21, 2026
США

### Сводка

This position is based in East Hanover, NJ and will not have the ability to be located remotely. Please note that this role would not provide relocation and only local candidates will be considered. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager. This position will require up to 20% travel.

Reporting into the ED, US Business Strategy Lead, this role leads day-to-day strategy engagements within US Business Strategy, translating the pillar lead's agenda into structured projects, aligned stakeholders, decision-ready recommendations, and execution handoffs.

The Director, US Strategy Engagement Lead is responsible for owning assigned engagements within US commercial enterprise strategy development, functional strategy alignment, annual / quarterly strategic planning, market and competitive synthesis, and US LT decision options. The role is also accountable for workplan, stakeholder alignment, synthesis, recommendations, and handoff quality.

### About the Role

**Key Responsibilities:**

- Lead development of strategic framing, issue trees, hypotheses, opportunity sizing, and US commercial enterprise strategy narratives.
- Coordinate functional strategy inputs and pressure-test whether functional plans ladder to US commercial enterprise priorities.
- Synthesize market, customer, competitor, policy, portfolio, financial, and operating model inputs into clear strategic choices.
- Prepare US LT-ready recommendations, strategic options, and trade-off narratives.
- Coach AD and Manager resources; ensure analyses, narratives, and stakeholder processes meet executive quality standards.

**Essential Requirements:**

**Education** (minimum/desirable):

- Required: Bachelor's degree in a related field
- Preferred: Advanced degree (Master of Science and/or MBA)

**Experience:**

- 8+ years of consulting, corporate strategy, commercial strategy, strategic operations, transformation, or relevant pharma / healthcare experience.
- Demonstrated ability to lead 1-2 complex strategy engagements concurrently with senior stakeholders and ambiguous scope.
- Strong hypothesis-driven problem solving, facilitation, storylining, analytical synthesis, and influence without authority.

**Desirable Requirements:**

- Top-tier consulting, corporate strategy, commercial strategy, project leadership, or transformation experience.
- Experience converting recommendations into roadmaps, owners, KPIs, and governance handoffs.

The salary for this position is expected to range between $185,500.00 and $344,500.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people click here.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

**EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally

protected status.

**Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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Место
США
Состояние
New Jersey
Сайт
East Hanover
Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation
Functional Area
Маркетинг
Job Type
Full time
Employment Type
Regular
Shift Work
No

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