NOVARTIS

BSI HEAD HEOR

Job ID
REQ-10083974
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Индия

Сводка

The Executive Director, HEOR BSI is accountable for end-to-end HEOR capability leadership across BSI (Hyderabad & Dublin), enabling IV&A to deliver on its 2030 ambition through evidence shaping, launch excellence and value maintenance. The role leads a large, multi-disciplinary organization (~80 FTEs) and acts as a strategic partner to the IV&A LT and International HEOR & HTA Leadership Team, shaping access strategies, influencing critical business decisions, and elevating BSI from a delivery organization to a strategic, enterprise-first capability hub.

This role requires enterprise leadership, transformation capability and cross-functional influence at scale, with accountability for delivering both business impact and capability evolution across the full product lifecycle.

About the Role

Location – Hyderabad #LI Hybrid

Key Responsibilities:

Enterprise Leadership & Strategic Impact

- Act as a **core strategic partner to IV&A LT and HEOR & HTA leadership**, shaping global access, pricing and evidence strategies.
- Drive **enterprise-first prioritization and resource allocation**, aligning HEOR capabilities to portfolio priorities, tollgates and pipeline dynamics.

Full Accountability for HEOR Business Impact

- Own **end-to-end HEOR BSI performance**, including quality, impact, and business outcomes of evidence generation, HTA submissions, modelling and value communication.
- Ensure HEOR outputs directly influence **payer decisions, pricing strategy and access outcomes**, beyond delivery excellence.

Transformation of BSI HEOR into Strategic Capability Hub

- Lead the **transition from "service provider" to strategic partner**, addressing current challenges around fragmented capabilities, inconsistent accountability and silos.
- Build and embed **capability-focused operating model (SME depth, discipline-led teams, AI-enabled delivery)**

Leadership of Large-Scale Organization (~80 FTEs)

- Lead a **multi-layered leadership team across multiple disciplines**, ensuring strong succession pipelines, leadership capability and engagement.
- Act as **V&A BSI site representative in Hyderabad**, shaping culture, engagement, and leadership visibility.

Operating Model & Capability Evolution

- Drive **clear accountability, role clarity and governance across the HEOR value chain**
- Embed **AI, data, and platform capabilities** to improve efficiency and scale across the Book of Work.

Cross-functional Influence & Stakeholder Leadership

- Partner with R&D, S&G, Access, Pricing and TA leaders to **co-create evidence strategies and integrated access plans**
- Influence decisions at **portfolio, TA and enterprise level**, not only within HEOR.

Essential Requirements:

- 15+ years' experience in HEOR / Market Access / Evidence Strategy with demonstrated enterprise impact
- Proven track record of leading large global organizations (50+ FTE) and developing senior leaders
- Experience operating at LT/Executive interface, influencing strategy and business outcomes
- Strong capability in organizational transformation, operating model redesign and capability build
- Ability to drive cross-functional alignment and enterprise-wide change

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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International
Business Unit
General Management
Место
Индия
Сайт
Hyderabad (Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No

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