NOVARTIS

Manager, Market Access

Job ID
REQ-10082756
Июл. 15, 2026
Индия

Сводка

To support the development, dissemination, and maintenance of Value & Access deliverables for selected key strategic asset/s for Radioligand Therapies. Deliverables: Payer Disease Primer [PDP], Briefing Books [BB], Core Value Prospectus [CVP]), Critical evaluation of health technology assessment [HTA] reports and/or Pricing Analytics, Analogue analysis, Launch sequence optimization, IRP impact analysis, and other activities as directed by International Value and Access team.

About the Role

Key responsibilities:

- Develop optimal knowledge and experience in V&A / HTA / PMA
- Develop and maintain the qualitative and/or quantitative deliverables as per the client requirements in accordance with the agreed standard process and timelines, independently for assigned projects
- Liaise with clients on project schedule/planning of deliverables
- Ensure that the new associates/junior colleagues deliver quality deliverables by providing guidance and performing QC/review
- Support clients to conduct payer insight generation and ad-hoc activities (e.g. Payer AdBoards / primary market research) as and when required
- Deliver adhoc and cross-functional requests and activities
- Support the development of additional guidance and training materials (i.e. checklists, QA processes etc.)
- Contribute to the continual improvement of the assigned deliverables and the guidance template
- Develop long-term, peer-level relationships with key clients
- Train, coach, mentor and ensure functional development of new associates/junior colleagues within V&A team
- Comply with and support group's project management tool, standards and policies
- Maintains records for all assigned projects including archiving
- Maintains audit, SOP and training compliance

Essential Requirements:

- Attend all mandatory trainings
- Support V&A (especially PMA) deliverables meeting quality and timelines standards (as guided / defined by senior members)
- Timely delivery of good quality of assigned deliverables and tasks
- Client satisfaction with quality of services provided
- Delivery of activities through independent work
- Ability to operate effectively in a matrix environment
- Ability to manage multiple projects and stakeholders
- Train, coach, and mentor new associate
- Support the enhancement of existing services / deliverables

Desirable Requirements:

- IC role
- Doesn't Involve Financial responsibility (budget, cost, sales etc.)
- Impact on the organization: Essential contribution for improvement of overall effectiveness of the business

Education (minimum):

- Undergraduate degree in a relevant scientific discipline plus graduate degree (Masters or PhD) in relevant discipline (including health economics, epidemiology, health services research, public health, or business management)

Languages:

- Proficiency in 'English' is a pre-requisite; while knowledge of other in-scope country languages would be an advantage

Experience:

- Pharmaceutical domain knowledge
- MS-Office skills (MS-Excel, MS-Word, and MS-Power-point)
- 6-8 years conducting PMA or health economic and outcomes research (HE&OR) for pharmaceutical products in pharma industry, contract research organization, or academic institute; or experience in a closely related discipline within the pharma industry (e.g. clinical research, statistics, epidemiology, pricing analytics)
- Ability to work, prioritize, and drive projects independently

Commitment to Diversity and Inclusion / EEO paragraph:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-

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Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

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Business Unit
Marketing
Место
Индия
Сайт
Hyderabad (Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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