NOVARTIS

Portfolio Manager

Job ID
REQ-10092610
Ноя. 11, 2026
Иордания

Сводка

To enhance the value of Novartis' drug portfolio and out-licensing opportunities via leading and developing external alliance agreements and assisting in closing business deals and contributing in decision making. Value creation by seeking, structuring, negotiating and managing collaborative arrangements with partner companies. Responsible for providing financial and strategic insights, and contributing to long term forecasting and strategic planning.

About the Role

Major Accountabilities:

- Assist in the execution of the organization’s BD&L strategies and plans.
- Support Business Development activities to enhance the value of alliances and manage partnership risks.
- Support BD&L project management.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- Distribution of marketing samples (where applicable)

Key Performance Indicators:

- The role may support the decision making and working for a particular region/ local level.
- The role may support a certain set of activities for a division

Minimum Requirements:

Work Experience:

- Functional Breadth.
- Project Management.
- Collaborating across boundaries.
- AI Certified tools such as (PowerBI, Altryex, Claude etc..)

Skills:

- Business Development.
- Collaboration.
- AI Proficiency
- Curiosity.
- Customer Experience.
- Education.
- Evaluation.
- Finance.
- Lifesciences.
- Media Campaigns.
- Merchandising.
- Proactivity.
- Project Management.
- Sales.
- Scouting.
- Search.
- Selling Skills.
- Transactions.
- Wireless Communication.

Languages:

- English.
- Arabic.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients’ lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Дивизион
International
Business Unit
Sales
Место
Иордания
Сайт
Jordan
Company / Legal Entity
JOP0 (FCRS = CH024) NPHS RO Jordan
Functional Area
BD&L & Strategic Planning
Job Type
Full time
Employment Type
Regular
Shift Work
No

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