NOVARTIS

# TA Access Strategy Manager

Job ID
REQ-10091852
Ноя. 05, 2026
Малайзия

### Сводка

TA Access Strategy Manager
Location : Selangor

#LI-Hybrid

Want to help more patients get access to innovative medicines? Join us as TA Access Strategy Manager and shape access, pricing, and reimbursement strategies for our priority brands and portfolio.

At Novartis, we're reimagining medicine to improve and extend people's lives. You'll do strategic, high-impact work in a team that values curiosity, collaboration, and growth.

### About the Role

**Major Accountabilities**

- **Lead access strategy:** Set national access, pricing, and reimbursement strategies, and adapt global guidance to the local market
- **Drive growth:** Find and prioritize the Value & Access opportunities that matter most across the product lifecycle, from launch to line extensions
- **Turn insights into action:** Use healthcare system, policy, and payer insights to shape brand and therapeutic area strategies
- **Work across teams:** Partner with Medical Affairs, Commercial, Finance, Strategic Accounts, and Customer Experience so access is built into every brand plan
- **Engage external stakeholders:** Build strong relationships with payers and decision makers, represent the organization in access forums, and lead negotiations
- **Manage the lifecycle:** Oversee submission renewals, HTA updates, contract renewals, and pricing reviews
- **Track performance:** Monitor access KPIs and reimbursement milestones, and share best practices across teams

**Requirements:**

- Experience in market access, pricing, or reimbursement in pharma or healthcare
- Experience with national access or payer negotiations
- Experience across product launch and lifecycle phases
- Strong knowledge of pricing and reimbursement systems, experience with HEOR a plus
- Skill in turning evidence into compelling value propositions
- Strategic, analytical thinking and strong project and stakeholder management
- Ability to influence without direct authority and handle complexity with confidence

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
https://www.novartis.com/about/strategy/people-and-culture

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Дивизион
International
Business Unit
Sales
Место
Малайзия
Сайт
Selangor
Company / Legal Entity
MY01 (FCRS = MY001) Novartis Corporation (Malaysia) Sdn. Bhd. (197101000541)
Functional Area
Market Access
Job Type
Full time
Employment Type

Regular
Shift Work
No

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