NOVARTIS

# (高级/资深）地区经理

Job ID
REQ-10090946
Окт. 28, 2026
Китай
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## Сводка

作为一线业务领导者，您将带领团队推动辖区业务发展，通过人才培养、团队赋能与跨职能协作，将战略转化为执行成果，在提升业务表现的同时，为更多患者带来积极改变。

## About the Role

**主要职责：**

l *负责辖区业务发展及团队管理，带领团队依法依规开展药品信息传递和学术沟通，确保业务活动符合国家法律法规及公司合规要求*

l *通过业务规划、团队辅导、绩效管理和跨职能协作推动区域业务发展，持续提升团队专业能力和执行质量*

l *培养和发展人才，建设高敬业度团队，践行诺华"求知、赋能、诚信、激发"的价值观，发挥影响力、赋能团队成长，为患者创造更大价值*

**对多元化和包容性/平等就业机会的承诺：**

诺华致力于为我们所服务的患者和社区建立一个优秀、包容的工作环境和多元化的团队。

**基本要求：**

l *需符合医药代表备案管理规定的专业与学历，以及从业资格要求*

l *大学本科及以上学历*

l *良好的英语听说读写能力*

l *3年以上制药行业相关经验，1年以上管理经验*

l *出色的的团队管理/领导能力*

l *合规意识强*

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Дивизион
International
Business Unit
Sales
Место
Китай
Сайт
Shanghai (Shanghai)
Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd
Functional Area
Продажи
Job Type
Full time
Employment Type
Regular (Sales Manager)
Shift Work
No

### Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.china@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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