

Director, Marketing Strategy – Cardiovascular Lp(a)

Job ID
REQ-10084937
avr 05, 2026
CUSA
Available in: English

Сводка

#LI-Hybrid

The Director, Marketing Strategy will lead the development and execution of the marketing strategy for a key Lp(a) brand, reporting to the Executive Director, US Marketing Strategy within the Cardiovascular therapeutic area. This role will partner closely with Insights & Decision Sciences, HCP Marketing Strategy, and the Media Center of Excellence to translate customer insights into impactful, data-driven campaigns that drive business growth and customer engagement. The Director will shape the brand marketing strategy, experience planning, and performance optimization, ensuring a seamless and differentiated customer experience across channels.

The ideal location for this role is the East Hanover, NJ site but remote work may be possible (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. If associate is remote, all home office expenses and any travel/lodging to the East Hanover, NJ site for periodic live meetings will be at the employee's expense. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager. This position will require up to 20% travel.

About the Role

Key Responsibilities:

- Partner with the Executive Director Marketing Strategy and other marketing strategists to develop a cohesive and integrated brand marketing strategy and campaign grounded in customer insights.
- Establish brand-specific expertise and create engaging brand-centered experiences.
- Work with Customer Experience Planning and Optimization, Media COE and Agency of Record to deliver orchestrated and integrated consumer/DTC campaigns
- Implement best in class digital marketing strategies that align to brand goals and maximize business results.
- Ensure digital plans are appropriately implemented and optimized.
- Foster a high performing team that proactively and effectively interface across key functions to achieve the product strategies and objectives
- Support and deliver the patient integrated plan for the brand to achieve the product strategy and objectives; define resourcing required and manage the allocated budget for patient, collaborating effectively across strategic partners including Novartis Patient Services, Corporate and Brand Communications.
- Drive creative excellence partnering closely with the Content Lab & Customer Experience Planning and Optimization team

Essential Requirements:

- Bachelor's degree in related field is required; Master of Science and/or MBA preferred
- At least 8 years of experience in commercial Marketing with multi-functional experience in Pharmaceutical or Healthcare preferred
- Minimum of 3 years of demonstrated experience of leveraging data, analytics, and customer insights to drive personalization at scale
- Experience in supporting high performing brands in highly competitive categories within the US; recent launch experience for blockbuster specialty treatments preferred
- Transformational leader with strategic experiences to transform the business into next generation engagement
- Strong cross-functional leadership and ability to collaborate effectively with various stakeholders and teams including Product, Communications, Legal, Regulatory, Compliance and Global
- Excellent written and oral communication skills with the ability to effectively communicate complex ideas and information to a range of audiences and stakeholders
- Detail-oriented with the ability to manage multiple tasks, priorities and deadlines

Desirable Requirements

- Experience in highly competitive categories within the US as well as familiarity with agile approaches to marketing strategy and execution
- Experience in the cardiovascular therapeutic area

Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500 and \$344,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион
US
Business Unit
Marketing
Место
США
Состояние
New Jersey
Сайт
East Hanover
Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation
Alternative Location 1
Distant Employee - Distant Working Arrangement (DWA) (USA), Distant Working Arrangement, US, США
Functional Area
Маркетинг
Job Type
Full time
Employment Type
Regular
Shift Work
No

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