

# Associate Director, Search & Evaluation (Immunology)

Job ID  
REQ-10080936  
Июн. 12, 2026  
США

## Сводка

#LI-Hybrid  
Location: Cambridge, USA

Internal title: Associate Director, Search & Evaluation

Join us at the forefront of scientific innovation, where your insights can shape the future of Immunology at Novartis. In this role, you will identify and evaluate novel therapeutics with the potential to transform the practice of medicine for patients suffering from immunological diseases. The scope includes a wide range of tasks from contributing to the partnering strategy, accessing targets and novel biology of therapeutic relevance across all development stages. The individual acts as an ambassador for the Immunology Therapeutic Area and for the broader organization and serves as a go to person for respective external partnering opportunities. Working across research, commercial, and business development teams, you will play a pivotal role in uncovering high-impact opportunities, building strategic partnerships, and driving growth through informed decision-making. If you are passionate about translating scientific innovation into real-world impact and thrive in a collaborative, fast-paced environment, this is your opportunity to make a difference.

## About the Role

### Key Responsibilities

- Identify and evaluate external therapeutic opportunities aligned with Immunology strategy across the development value chain
- Lead search activities and efficient triaging and prioritization leveraging in depth knowledge in the immunology therapeutic area, and ensure prioritization aligns with strategic business development and licensing objectives.
- Build and analyze competitive landscapes and innovation ecosystems to inform opportunity sourcing and decision-making
- Conduct triage and due diligence for inbound opportunities with clear documentation and structured recommendations
- Collaborate cross-functionally to prepare high-quality materials for governance reviews and deal execution processes
- Engage stakeholders across research, commercial, and corporate development to drive alignment and informed decisions
- Present strategic opportunities to senior leadership and contribute to internal consensus building
- Represent Novartis at industry conferences and external meetings to strengthen partnerships and market visibility

### Essential Requirements

- Advanced university degree in life sciences
- Working experience in the pharmaceutical or biotechnology industry, preferably in business development, strategy, consulting, or research, either in-house in a biotech or pharmaceutical company or working with health care clients
- Strong understanding of drug discovery, clinical development, and emerging therapeutic concepts
- Demonstrated ability to analyze complex scientific data and translate insights into strategic recommendations
- Proven experience collaborating across cross-functional teams in a matrixed global organization
- Excellent communication and stakeholder engagement skills, with ability to influence senior leadership

### Benefits & Rewards

The salary for this position is expected to range between \$160,300.00 - \$297,700.00 per year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally <https://www.novartis.com/careers/benefits-rewards>

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**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

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#### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

Strategy & Growth

Business Unit

Strategic Planning & BD&L

Место

США

Состояние

Massachusetts

Сайт

Cambridge (USA)

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Functional Area

BD&L & Strategic Planning

Job Type

Full time

Employment Type

Regular

Shift Work

No

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