

Global Category Manager CAPEX

Job ID
REQ-10080064
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Мексика
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Сводка

The Global Procurement Category Manager Capital Investment plans and leads strategic sourcing and category activities across the Capital Investment category on a global level and develops proposals for strategic business decisions. The role delivers business value beyond savings by shaping demand, influencing specifications, improving total cost of ownership, strengthening supply resilience, and enabling innovation with suppliers and stakeholders. The role applies data, analytics and AI-enabled insights to foster informed decisions, identify opportunities, challenge assumptions, and improve procurement outcomes. The Global Procurement Category Manager ensures best-in-class delivery of external services and products, supports vendor selection and development, and drives continuous improvement, automation, and strong stakeholder partnerships to advance project outcomes, quality, speed, and value for the business.

About the Role

Major Accountabilities

Category Strategy & Value Delivery

- Own end-to-end global CAPEX category strategies aligned with business and procurement priorities.
- Analyze value chains, costs, and market dynamics to identify value levers beyond price (e.g., TCO, should-cost).
- Translate data into clear, fact-based recommendations and measurable business value using digital tools and AI-enabled insights to plan, track and report status.

Project, Risk & Compliance Management

- Plan and manage sourcing projects (scope, budget, timelines, resources) using digital tools and analytics.
- Ensure compliance and proactively manage risks, including mitigation planning and corrective actions.
- Support financial planning, business cases, and investment decisions.

Data, Digital & Process Excellence

- Leverage data analytics to generate insights on spend, demand, and supply markets.
- Drive continuous improvement of procurement tools, systems, and AI-enabled capabilities.
- Maintain procurement platforms and increase automation and efficiency.

Demand Management

- Balance business needs with company strategy through structured challenge and value-focused decision-making.
- Partner with stakeholders to optimize demand, simplify specifications, and co-create practical solutions.

Sourcing & Supplier Management

- Lead end-to-end sourcing and negotiations to deliver optimal outcomes.
- Identify, onboard, and develop suppliers that enable innovation, resilience, and long-term value.
- Build strategic supplier relationships beyond transactional engagement.

Stakeholder Partnership

- Act as a trusted advisor, aligning procurement with business priorities and influencing decisions early.
- Challenge requirements constructively and translate complexity into clear, value-driven options.
- Build strong cross-functional relationships to position procurement as a strategic value driver.

Minimum Requirements

- University/Advanced degree is required.
- Master's Degree/other advanced degree in degree in Engineering (e.g. Mechanical, Chemical, Process etc.) or Business Administration with strong technical acumen is preferred.
- 2-5 years of relevant business experience (industry specific experience).
- Preferably > 10 years of experience in Procurement or other related experience within the Pharmaceutical industry, preferably in category management, supplier management, or related area, with a focus in the Equipment domain.
- Strong project management or other leadership experience.
- Experience using data, digital tools, analytics and AI-supported workflows to improve sourcing, category management, decision quality, or productivity.
- Demonstrated strength in critical thinking, business case development, stakeholder management, and translating procurement work into measurable business value.
- Experience in design thinking, structured problem solving, or cross-functional solution development is an advantage.

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and Accommodation:

Novartis is committed to work with and provide reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a

reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to tas.mexico@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a tas.mexico@novartis.com y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

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Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Дивизион

Operations

Business Unit

Production / Manufacturing

Место

Мексика

Сайт

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Закупки

Job Type

Full time

Employment Type

Regular

Shift Work

No

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