

## Director M&A Transactions

Job ID  
REQ-10079807  
Июн. 08, 2026  
Швейцария

### Сводка

#LI-Hybrid

Location: this role can be based in Cambridge MA, East Hannover New Jersey or Basel Switzerland. Please ensure you apply for the position in the correct location for you

Please note closing date for applications is 2 weeks from date of posting

Step into a pivotal role at the heart of Novartis' growth strategy, where you will lead and shape high-impact transactions that define the future of our portfolio. As Director, M&A Transactions, you will drive the end-to-end execution of complex deals, partnering across global functions to unlock external innovation, inform critical capital allocation decisions, and deliver sustained value creation. This is a uniquely high-visibility opportunity to influence enterprise strategy, operate at the forefront of deal-making, and play a central role in advancing Novartis' ambition to transform patient outcomes worldwide.

### About the Role

#### Key Responsibilities

- Lead end-to-end execution of mid-scale M&A transactions from deal strategy through signing and closing
- Define and drive deal strategy, including timelines, governance planning, and engagement with target companies
- Shape and negotiate commercial terms in partnership with finance, legal, tax, and cross-functional stakeholders
- Build and lead high-performing, cross-functional deal teams to support robust decision-making at senior governance levels
- Oversee corporate due diligence processes, ensuring comprehensive risk and value assessment across all functions
- Develop and present clear, data-driven recommendations to executive committees and Board-level stakeholders
- Partner with integration teams post-signing to ensure strategic value drivers are realized and successfully embedded

#### Essential Requirements

- Proven experience leading end-to-end mergers and acquisitions transactions across multiple deal structures and geographies within a pharmaceutical, healthcare or Biotech organisation
- Strong strategic and commercial acumen with ability to align transactions to enterprise growth priorities
- Solid financial expertise, including financial modelling, valuation, and scenario planning
- Demonstrated ability to lead complex, cross-functional teams and influence senior stakeholders
- Deep understanding of risk assessment across strategic, financial, and operational dimensions
- Advanced degree in business, finance, or life sciences

**Commitment to Diversity & Inclusion:** Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**Accessibility and accommodation:** Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [inclusion.switzerland@novartis.com](mailto:inclusion.switzerland@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.  
[Read our handbook \(PDF 30 MB\)](#)

Дивизион  
Strategy & Growth  
Business Unit  
Finance  
Место  
Швейцария  
Сайт

Basel (City)  
Company / Legal Entity  
C010 (FCRS = CH010) Novartis International AG  
Functional Area  
BD&L & Strategic Planning  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

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