

Access Strategy Head

Job ID
REQ-10079719
Июн. 22, 2026
Великобритания
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Сводка

The Access Strategy Lead is responsible for driving commercial growth by identifying and prioritizing Value & Access opportunities across priority brands and the portfolio. The role leads the development and execution of pricing, reimbursement and access strategies, ensuring sustainable patient access and strong payer engagement across the product lifecycle.

About the Role

Key Responsibilities

- Define and drive national access, pricing and reimbursement strategies across portfolio
- Embed Value & Access strategies into integrated brand and portfolio plans
- Generate payer, policy and healthcare system insights to inform strategy
- Collaborate cross-functionally with Commercial, Medical Affairs, Finance and Account Teams
- Lead external stakeholder engagement with payers, health authorities and institutions
- Support lifecycle access activities including launch, renewals and line extensions
- Track access performance, pricing and reimbursement milestones
- Drive continuous improvement and best practice sharing across teams

What You'll Bring

- 5–8 years experience in Market Access, pricing or reimbursement
- Strong understanding of national healthcare and payer systems
- Experience in pharmaceutical or healthcare environments
- Proven stakeholder management and negotiation skills
- Ability to translate evidence into compelling value propositions
- Experience across product lifecycle including launches
- Strategic thinking with strong analytical capabilities
- Ability to lead and influence without formal authority

Education

University degree in life sciences, economics or related field. Advanced degree is an advantage.

Why Novartis

Join Novartis to help reimagine medicine and improve lives. Work in a collaborative, innovative environment focused on delivering sustainable access and impact at scale.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range

£87,360.00 - £162,240.00

Дивизион

International

Business Unit

Marketing

Место

Великобритания

Сайт

London (The Westworks)

Company / Legal Entity

GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.

Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No

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