

## RLT Center Manager

Job ID  
REQ-10078334  
Июн. 22, 2026  
Китай  
Available in: English

### Сводка

-Managers of a regional or local sub function of sales e.g. Territory Sales etc., usually managing a small team as First Level Line Manager. Responsible for driving the sales operations plan and for achieving agreed sales and broader performance targets for their part of the organization/specific product area. Develop an effective sales team through training and coaching or management of key commercial programs.

### About the Role

合规开展放射配体疗法产品在中心的学术推广，高效推动内外跨部门合作助力RLT落地，以满足患者未被满足的需求！

### 主要职责：

- 向泌尿科和核医学科客户传递放射配体疗法信息，提高他们对于产品的认知和理解
- 促进泌尿科和核医学科的跨学科诊断治疗
- 持续将业务洞察反馈以促进市场策略优化
- 为医疗系统合作团队提供支持，助力中心准备
- 为客户运营团队提供支持，确保交付
- 赢之有道，践行诺华价值观和行为

### 对多元化和包容性/平等就业机会的承诺：

诺华致力于为我们所服务的患者和社区建立一个优秀、包容的工作环境和多元化的团队。

### 基本要求：

- 需符合备案管理规定的专业与学历，以及从业资格要求
- 大学本科及以上学历
- 良好的英语听说读写能力
- 5年以上制药行业相关经验，1年以上地区经理/大客户经理/市场推广经理从业经历，泌尿科及核医学科相关经历优先。
- 出色的交付结果和跨团队领导能力
- 合规意识强

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.  
[Read our handbook \(PDF 30 MB\)](#)

Дивизион  
International  
Business Unit  
Sales  
Место  
Китай  
Сайт  
Beijing (Beijing)  
Company / Legal Entity  
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd  
Functional Area  
Продажи  
Job Type  
Full time

Employment Type  
Regular (Sales Manager)  
Shift Work  
No

### Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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