

RLT Center Manager

Job ID
REQ-10078334
май 19, 2026
Китай

Сводка

-Managers of a regional or local sub function of sales e.g. Territory Sales etc., usually managing a small team as First Level Line Manager. Responsible for driving the sales operations plan and for achieving agreed sales and broader performance targets for their part of the organization/specific product area. Develop an effective sales team through training and coaching or management of key commercial programs.

About the Role

合规开展放射配体疗法产品在中心的学术推广，高效推动内外跨部门合作助力RLT落地，以满足患者未被满足的需求！

主要职责：

- 向泌尿科和核医学科客户传递放射配体疗法信息，提高他们对于产品的认知和理解
- 促进泌尿科和核医学科的跨学科诊断治疗
- 持续将业务洞察反馈以促进市场策略优化
- 为医疗系统合作团队提供支持，助力中心准备
- 为客户运营团队提供支持，确保交付
- 赢之有道，践行诺华价值观和行为

对多元化和包容性/平等就业机会的承诺：

诺华致力于为我们所服务的患者和社区建立一个优秀、包容的工作环境和多元化的团队。

基本要求：

- 需符合备案管理规定的专业与学历，以及从业资格要求
- 大学本科及以上学历
- 良好的英语听说读写能力
- 5年以上制药行业相关经验，1年以上地区经理/大客户经理/市场推广经理从业经历，泌尿科及核医学科相关经历优先。
- 出色的交付结果和跨团队领导能力
- 合规意识强

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Дивизион

International

Business Unit

Sales

Место

Китай

Сайт

Beijing (Beijing)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Продажи

Job Type

Full time

Employment Type

Regular (Sales Manager)
Shift Work
No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.china@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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