

# APAC Operational Excellence Head and China Robotic Sourcing Advisor

Job ID  
REQ-10075584  
Июн. 22, 2026  
Китай  
Available in: English

## Сводка

The Procurement Ops Exc. Head is responsible for buildup, operationalize and monitoring the delivery service catalogue and lead the domain specific delivery of activities within APAC  
The role leads activity within their APAC region portfolio managing all aspects of Procurement operations as a key link in the operational systems, policies and practices to country business end-users across divisions.  
The purpose is to ensure best-in-class delivery of operations and realize year-on-year improvements to the full procurement process cycle.  
Close collaboration with the stakeholders in the business and procurement teams is vital to ensure both NVS end-users and suppliers can transact efficiently and in a compliant environment.  
The role is also responsible for making market intelligence/study on China robotics and support global team to have robotics sourcing project together.

## About the Role

### • MAJOR ACCOUNTABILITIES

#### • Coordinate the local service delivery of operational processes

- Coordinate the local service delivery of one or more operational processes in the assigned country or countries, provided by the Global Services Centres or third party providers.
- Ensure that globally provided services, processes and tools are being implemented in a standardized, efficient and compliant way to the benefit of the end-user community.
- Partner with category teams, Global Service Centres and Global Process Owners and a strong business partnering with department Heads and CFOs.
- Ensure close business partnering with the country stakeholders regarding all operational processes including compliance.
- Lead country and NGSC implementation, change management and adoption of global procurement systems, standards, processes and procedures.
- Drive standardization, continuous improvement and simplification.

#### • Explore opportunities across clusters/towers to drive projects to enhance impact

- Generate analysis with strong business insights to lead relevant projects to improve both productivity and region other KPIs
- Given working in dynamic market, the role is requested to go beyond global to drive best practice and innovation

#### • Single Source of Information and Data Hub

- Reliable information hub and data hub for APAC region, proactively collect and share region business insights to drive productivity.
- Work as APAC internal consultant for further improvement.

#### • Market intelligence/ study China robotics market to provide reliable/high quality vendors and support global sourcing.

- Strong business knowledge and insights on China robotics industry
- Manage global senior stakeholders to drive projects improvements

## KEY PERFORMANCE INDICATORS / MEASURES OF SUCCESS

- Rich experience in managing countries/regions so that the role can well understand countries needs then initiate effective OE solutions
- Excellent service orientation for End Users in the following areas:
  - Process & System rollouts,
  - Trainings & Communications
  - Service Catalogue and Hands Free Procurement
- Continued automation of the procurement environment.
- Improved Content Enablement capability.
- Effectively lead region projects to support countries to achieve KPIs

## EDUCATION EXPERIENCE

### EDUCATION:

- Master's degree/Advanced degree in Business, Organization development, Human resource management or similar is required.
- Additional qualifications (CIPS, Project Management, etc.) or similar professional qualifications are preferred.

### EXPERIENCE:

- > 10 years of relevant business experience (industry specific experience).
- Preferably > 5 years of experience in Procurement or other related experience within the Pharmaceutical industry, preferably in category management, supplier management, or related area, with a focus in with a focus in the **<Category or area>** domain.
- Strong project management or other leadership experience.

## LANGUAGES

Excellent spoken and written English and Chinese.

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Закупки  
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Employment Type  
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Shift Work  
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