

Commercial Partnership Manager

Job ID
REQ-10075011
май 28, 2026
Чили

Сводка

~领导和制定外部联盟协议以及协助完成业务交易和做出决策，提高Novartis药品组合的价值和对外授权机会。通过寻求合作机会、安排、协商和管理与合作伙伴公司的合作来创造价值。负责提供财务和战略见解，支持长期预测和战略规划。

About the Role

Major Accountabilities

- ~ 协助执行组织的BD&L战略和计划。
- ~ 支持业务开发活动，提升联盟的价值并管理合作关系风险。
- ~ 支持BD&L项目管理。
- ~ 收到后 24 小时内报告与诺华产品相关的技术投诉/不良事件/特殊情况
- ~ 营销样本的分发（适用）

Key Performance Indicators

- ~ 该角色可能需要支持特定区域/当地级别的决策和工作。
- ~ 该角色可能需要支持事业部的某些活动

Work Experience

- ~ 职能广度
- ~ 项目管理
- ~ 跨界协作

Skills

- ~ 业务发展
- ~ 协作
- ~ 好奇心
- ~ 客户体验
- ~ 教育
- ~ 金融
- ~ 生命科学
- ~ 媒体宣传
- ~ 销售
- ~ 主动性
- ~ 项目管理
- ~ 销售
- ~ 销售技巧
- ~ 无线通信
- ~ 研究
- ~ 评估
- ~ 侦察
- ~ 交易

Language

英语

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

Дивизион
International
Business Unit
Finance
Место
Чили
Сайт

Santiago
Company / Legal Entity
CL01 (FCRS = CL001) Novartis Chile S.A.
Alternative Location 1
Lima (Pharmaceuticals / GDD / CTS), Пeпy
Functional Area
BD&L & Strategic Planning
Job Type
Full time
Employment Type
正式
Shift Work
No

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1. <https://www.novartis.com/about/strategy/people-and-culture>
2. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
3. https://novartis.wd3.myworkdayjobs.com/zh-CN/Novartis_Careers/job/Santiago/Commercial-Partnership-Manager_REQ-10075011-1
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