

## Buyer (Mandarin speaker)

Job ID  
REQ-10070063  
январь 28, 2026  
Малайзия

### Сводка

#LI-Hybrid

Location : Selangor, Malaysia

The Buyer is responsible for the execution of bidding and contracting activities for/in support of assigned countries/categories according to the defined buying processes, information sharing across countries/categories to leverage best practices. The role also provides analytics and prepares reports, contributes to delivery of measurable value for Novartis, through alignment of business requirements, sourcing expertise, supplier market intelligence, financial productivity and mitigation of risk. The role supports data quality management within Procurement function according to the defined processes to identify opportunities and to support continuous improvement, assures the delivery of services according to defined KPIs and Service Levels.

### About the Role

#### Key Responsibilities :

#### Sourcing activities

- End to end sourcing activities support as per procurement guideline and category strategies
- Activities scope and sourcing plan definition, opportunity analysis.
- Supplier selection, requested risk analysis performance verification and update.
- Supplier scoring criteria definition and documentation preparation for competitive bidding event.
- Inputs collection and sharing to category managers on overall category strategy.
- eSourcing event management and monitoring, supplier communication, supplier training, bidding analysis, pitch presentation organization.
- Document and communicate final award decision:
- Negotiations after the eSourcing event closure to reach the most competitive prices.
- Bids examination and sourcing summary sheet (outcome) completion.
- Recommendation to award and informing suppliers on competitive bidding results.
- Finding opportunities to improve and automate recurrent processes, thus allowing greater focus on value adding activities.
- Report productivity as per Procurement guidelines and support measurements / activities to improve. defined KPIs:
- Savings identification and achievement through competitive bidding process.
- Baseline and savings methodology definition for in-scope categories.
- Savings calculation and tracking.
- Identification and initiation of continuous improvement activities through analysis of historical events, performance and trends.

#### Contracting activities

- Contract preparation:
- Contract drafting based on agreed templates.
- Full terms and conditions or contractual terms negotiation.
- Contract review and contract content approvals coordination, signature process initiation and monitoring (ink, electronic).
- Contract archiving in the global standard contract management system.
- Post signature contract management:
- Contracts search and reporting.
- Contracts check against defined procedures (e.g. amendments stored correctly).
- Monitoring and identification of expiring contracts, initiating process for contract extension or competitive bidding.
- Termination strategy definition and contracts termination management.
- Business support with unsolved delivery issues (escalation point).
- Suppliers' performance review coordination for key local suppliers.

· **Other activities:**

- Perform consistency checks and corrective actions (e.g. preferred vendors and related contract coverage).
- Supports the development of executive management reporting and business performance reviews, collaboration with SMEs to ensure transparency and consistency on various performance metrics.
- Support users with documentation required to submit purchase requests.

**Essential Requirements :**

- Minimum Bachelor's degree in any related field.
- At least 2 years of relevant working experience in purchasing, procurement or any related field.
- Able to communicate (verbal & written) in Mandarin & English as this is required to support the respective markets.
- Proficient in systems like SAP, Ariba, Microsoft Excel etc.
- Proven ability to operate effectively within an organization of significant scale and complexity
- Demonstrated experience in collaborating across boundaries (geographies and divisions)
- Experience in operations management and execution, ensuring efficiency and delivery against targets
- Comfortable acting as a representative of the organization in dealing with external partners
- Strong Negotiating Skills.
- Proficiency in Vendor Management.

**Commitment to Diversity and Inclusion / EEO**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

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Дивизион

Operations

Business Unit

Purchasing & Sourcing

Место

Малайзия

Сайт

Selangor

Company / Legal Entity

MY01 (FCRS = MY001) Novartis Corporation (Malaysia) Sdn. Bhd. (19710100054)

Functional Area

Закупки

Job Type

Full time

Employment Type

正式

Shift Work

No

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